

Dear Skate Canada clubs and skating schools,

Skate Canada is very pleased to announce that we have entered into an agreement with SOCAN to cover all club and skating school program lessons effective immediately. As you may recall from previous communications Skate Canada had been negotiating with SOCAN to develop an agreement that would be in the best interest of our clubs and skating schools and we feel this agreement will allow our clubs and skating schools to continue to offer the best skating programs without additional administration.

The current minimum SOCAN fee a club or skating school would incur for their program lessons is \$64.00 annually. Skate Canada was able to negotiate a fee of \$64.00 for all Skate Canada clubs and skating schools no matter the number of skaters participating in the program lessons. The agreement includes all Skate Canada clubs and skating schools program lessons under tariff 19. All clubs and skating schools, no matter their size, will be required to pay the currently approved fee of \$64.00 annually which will allow clubs and skating schools to play music during their program lessons and meet the SOCAN required fees which are approved by the Copyright Board of Canada.

Skate Canada will facilitate this by collecting the \$64.00 fee from clubs and skating schools at the beginning of each season. This amount will be included in the club's or skating school's first registration of the season and it will appear as a separate line item on their first invoice of the season. **This will commence in the 2010/2011 season and applicable taxes will be included.**

This agreement includes the current skating season (2009/2010) and the Skate Canada Board of Directors has agreed to remit the full SOCAN fees on behalf of all of the clubs and skating schools for the 2009/2010 season.

Clubs and skating schools that host competitions or ice shows will still be required to complete the necessary tariff (9 or 11) and pay the required fees as competitions and ice shows are not part of the negotiated agreement. It is important for clubs and skating schools to understand that these fees are mandated by law and are not optional. This is SOCAN's entity and laws over which Skate Canada has no control.

We encourage you to become familiar with SOCAN and the various tariffs that may impact your club or skating school activities. Skate Canada has posted tariff 9 & 11 on Members Only along with other SOCAN information which will help should your club be hosting a competition or planning an ice show.

Inquires regarding the tariffs should be directed to SOCAN at 1.866.944.6210 or by e-mail at customers@socan.ca.

The Member Services Department is also available to answer any questions you may have regarding this agreement and how it affects your club or skating school. You can reach the Member Services Department at 1.888.747.2372 ext 2519 or via e-mail at memberservices@skatecanada.ca.

